

Message Text

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PAGE 01 MOSCOW 01228 281918Z

63

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00

RSC-01 /028 W
----- 068061

R 281744Z JAN 75
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC 6643

UNCLAS MOSCOW 1228

E.O. 11652: N/A
TAGS: BDIS,UR
SUBJECT: DYNAMATIC DRIVES

FOR COMMERCE/BEWT/TDAD

REF: STATE 14732

1. COMMERCIAL OFFICE CHECKED WITH MASHINOIMPORT (FTO PRIMARILY
RESPONSIBLE FOR AUTOMATED WAREHOUSING EQUIPMENT), ZAPCHASTEXPORT
(WHICH HAD BEEN INTERESTED IN PURCHASING WAREHOUSING EQUIPMENT
FOR OWN USE), AND STANKOIMPORT, BUT NO CONTACT KNEW OF SPECIFIC
SOVIET INTEREST IN PURCHASING VARIABLE DRIVES FOR CONVEYOR
BELTS.

2. MASHINOIMPORT OFFERED TO REVIEW EATON'S LITERATURE,
HOWEVER. IF FIRM WISHES TO TAKE UP THIS OFFER, WE SUGGEST
IT FORWARD MATERIAL TO USCOMOFF (STEWART) FOR DELIVERY,
UNDER COVER OF LETTER TO S.A. BRASHNIN, CHIEF, TECHNICAL
DEPARTMENT, MASHINOIMPORT.

3. CLARK EQUIPMENT, BUCHANAN, MICHIGAN, HAS BEEN TRYING TO
SELL SOVIETS COMPLETE AUTOMATED WAREHOUSE PACKAGE. IF
BEWT/TDAD CAN DETERMINE THAT EATON AND CLARK ARE NOT
COMPETITORS, IT MIGHT SUGGEST EATON CONTACT CLARK'S
LEWIS LAMM, ASSISTANT TO PRESIDENT FOR EAST-EST TRADE
(TEL: 616-967-8220), TO SEE IF HE KNOWS ANYTHING FURTHER
ABOUT REPORTED SOVIET INTEREST.

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PAGE 02 MOSCOW 01228 281918Z

MATLOCK

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Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
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Margaret P. Grafeld
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05 JUL 2006

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